



## Overview of New ACT! Features ACT! 2005 to ACT! 2012

<b>New Feature &amp; Version When Added</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>
gMail Support & Google Contacts/Calendar Sync								X
Scratchpad								X
Universal Search								X
Sage ACT! Connect								X
Outlook Contacts/Calendar Sync							X	
Smart Tasks							X	
Import Improvements (New File Types / Express Method)							X	
Drilldown to Filter by Specific History Types on History Tab							X	
Back & Forward Buttons on Global Toolbar							X	
Increased Security for Backups & Attachments							X	
SQL Server 2008 & Office 2010 Support							X	
Redesigned Opportunities for Full Customization / Security						X		
Calendar Invites for Outlook, gMail, Apple, GroupWise & Lotus Notes						X		
Web Info Tab for Integration with Google Maps, LinkedIn, Facebook & Others						X		
Special Reports View						X		
Built-In Sage ACT! E-Marketing & Sage Business Info Services						X		
Welcome Page for Tips, Tricks, & ACT! News						X		
Big "Easy" Buttons						X		
Related Tasks Suggestions						X		
Windows 7 Support						X		
Dramatically Improved Outlook Integration					X			
Powerful New Lookup Capabilities & Parameters					X			
Quick Access to Previous Lookups					X			
View Calendar Activities for More Than 10 Users					X			
Relationships Tab					X			
ACT! Scheduler for ACT! Pro					X			
Dramatic Synchronization Performance Improvements					X			
Windows Vista 64-bit & Windows Server 2008 Support					X			
Dashboards for Quick Graphical Reporting				X				
Company & Group Security				X				
Document Shortcuts (versus actual attachments)				X				
Inline Editing on Contact List View				X				
Multiple Contacts Per Opportunity				X				
Windows Vista 32-Bit & Office 2007 Support				X				
Database Maintenance & Backup Automation			X					
Field Level Security			X					

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New Feature & Version When Added	2005	2006	2007	2008	2009	2010	2011	2012
History & Notes Preview Panes			X					
Last E-mail Field			X					
Custom Linked Company-level Fields			X					
Password Policy			X					
Secure History, Notes & Opportunities En Masse			X					
Set Contact Access Level En Masse		X						
Group & Company Tree Views		X						
Lookup Contacts by Access Level		X						
Meeting Management Improvements		X						
Opportunity User Field Customization		X						
Synchronize Attachments		X						
Team Membership Views		X						
Terminal Services / Citrix Support		X						
Customizable User Permissions		X						
Completely New Database Structure – Microsoft SQL Server	X							
Support for Windows Server 2003	X							
New User Security Levels – Restricted & Manager	X							
Improved Synchronization Architecture	X							
Improved Group Organization Allowing Up To 15 Levels of Subgroups	X							
New Entity – Company Records	X							
Streamlined Field Creation Options	X							
New Field Types – Memo, Photo, & Checkbox	X							
Contact Access Levels – Public, Private, & Limited	X							
Quick Export to Excel	X							
Fifteen New Default Reports	X							
Control Calendar Scheduling Access by User	X							
Customizable Activity Types	X							
Customizable Activity Priorities	X							
Work Week Calendar View (hybrid of Daily & Weekly)	X							
Resource Scheduling	X							
Improved Advanced Query Editor	X							

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